|  |  |  |  |
| --- | --- | --- | --- |
|  | PROFESSIONAL SUMMARY Experienced IT leader with a demonstrated history of excellence in team development and project execution. Skilled in Infrastructure Rollouts, Software Development, Team Leadership, Vendor Negotiation, Business Analysis and Project Management. Exceptional Communication, Documentation, Public Speaking & Technical Sales skills. | | |
|  | EXPERIENCECTO, Postal Center InternationalWeston, FL — 2015-presentKey Accomplishments  * Pivotal in setting strategic direction leading to **300% growth** ($24MM to $70MM+). * Successfully **implemented new company ERP** reducing end user application needs from 5 to 2 * Implemented HR Overhaul **hiring and mentoring** entire new team * Oversaw **SOC & HITRUST Certifications** * Pitched, sold and lead the **creation of several unique software applications** for Fortune 1000 companies * Setup and led **disaster planning** initiative and documentation * Architected **AWS** environment and CI/CD Workflows  CTO, Original ImpressionsMiami, FL — 2008-2015 Architected and developed a robust ecommerce print and fulfillment system. Key software highlights:   * $250 million dollars of work and on-line requests * 500,000 shipments * 18,000+ SKU’s * 100 Million direct mail communications managed   Ke**y** **Accomplishments:**   * Developed a sophisticated ETL platform for the successful **integration with hundreds of B2B data feeds** and data processing requests. * Mentored and **created a self-sufficient team** of software engineers * Developed a strong competency in **public speaking and technical sales** leading to the **closing of key customers representing 30% of top-line revenue**  Lead Developer, Original ImpressionsMiami, FL — 2004-2008 Collaborated closely with the COO & CEO to understand system requirements and focused on stakeholder acceptance by prototyping and consistent engagement throughout the SDLC. Accomplishments: Lead Developer @ Original Impressions  * Architected and developed an eCommerce & Operations Software Platform from scratch generating **$1MM+ Annually**  Software Developer, Affinity SolutionsNew York, NY— 2001 - 2004Key Accomplishments:  * Mastery of OOP and Software Architecture * Understanding of successful software deployment strategies * Deep understanding of farm architecture and Windows network best practices  Developer, ExpoServerFlorence, Italy — 1999-2001 Built and maintained multiple data base driven websites and managed a small team of graphic designers and programmers along with developing a corporate strategy/business plan aimed at seeking startup funding. |  | SKILLS  * Team Leadership & Mentoring * Agile / Scrum Methodologies * Talent Retention * Jira / Productivity Software * AWS Systems Architecture * Project Management * SDLC focusing on SaaS & Web Apps * Business Analysis & Documentation * Policy/Procedure Development * Wireframe & User Stories * Roadmap Prioritization & Development * IT/Solutions Architecture * API Creation & Implementation * Process Standardization * IT Auditing/Regulatory Compliance * Negotiation * Object Oriented Software Development * Full Stack Web App Architecture * Strong Competency: PHP, JS, MySQL, SQL, GIT Flow, CI/CD Workflows * Familiarity: C#, Java, C, Bash, Node.js, Python * ETL processes * Process Design & Automation * Budget & Resource Management * Disaster Planning & Response * Public Speaking  SCHOLASTIC RESUME  * PMP (# 2241953)   + Valid through Sep 2021 * Bachelors in Business Administration from the University of New Mexico, Anderson School of Business   + Abq. NM - Concentration in finance, & minor in the fine arts   + Magna Cum Laude with a GPA of 3.72 - 3 years on the Dean's List   + Thesis on the theory of capitalism * 1 Year, University of Exeter, England studying international business and economics  PERSONAL INFORMATION  * U.S. American Citizen * Limited working proficiency:   Italian & Spanish  PROJECTS & HOBBIES  * Training for a Marathon  (2019 goal) * Children’s Book Author: <http://AdventureDraw.com> * Innovative Hand-Crafted Home Furnishing: <http://ElasticHorizon.com> |