|  |  |
| --- | --- |
|  | PROFESSIONAL SUMMARYExperienced IT leader with a demonstrated history of excellence in team development and project execution. Skilled in Infrastructure Rollouts, Software Development, Team Leadership, Vendor Negotiation, Business Analysis and Project Management. Exceptional Communication, Documentation, Public Speaking & Technical Sales skills.  |
|  | EXPERIENCECTO, Postal Center International Weston, FL — 2015-presentKey Accomplishments * Pivotal in setting strategic direction leading to **300% growth** ($24MM to $70MM+).
* Successfully **implemented new company ERP** reducing end user application needs from 5 to 2
* Implemented HR Overhaul **hiring and mentoring** entire new team
* Oversaw **SOC & HITRUST Certifications**
* Pitched, sold and lead the **creation of several unique software applications** for Fortune 1000 companies
* Setup and led **disaster planning** initiative and documentation
* Architected **AWS** environment and CI/CD Workflows

CTO, Original ImpressionsMiami, FL — 2008-2015Architected and developed a robust ecommerce print and fulfillment system. Key software highlights:* $250 million dollars of work and on-line requests
* 500,000 shipments
* 18,000+ SKU’s
* 100 Million direct mail communications managed

Ke**y** **Accomplishments:** * Developed a sophisticated ETL platform for the successful **integration with hundreds of B2B data feeds** and data processing requests.
* Mentored and **created a self-sufficient team** of software engineers
* Developed a strong competency in **public speaking and technical sales** leading to the **closing of key customers representing 30% of top-line revenue**

Lead Developer, Original ImpressionsMiami, FL — 2004-2008Collaborated closely with the COO & CEO to understand system requirements and focused on stakeholder acceptance by prototyping and consistent engagement throughout the SDLC. Accomplishments: Lead Developer @ Original Impressions* Architected and developed an eCommerce & Operations Software Platform from scratch generating **$1MM+ Annually**

Software Developer, Affinity SolutionsNew York, NY— 2001 - 2004Key Accomplishments: * Mastery of OOP and Software Architecture
* Understanding of successful software deployment strategies
* Deep understanding of farm architecture and Windows network best practices

Developer, ExpoServerFlorence, Italy — 1999-2001Built and maintained multiple data base driven websites and managed a small team of graphic designers and programmers along with developing a corporate strategy/business plan aimed at seeking startup funding. |  | SKILLS* Team Leadership & Mentoring
* Agile / Scrum Methodologies
* Talent Retention
* Jira / Productivity Software
* AWS Systems Architecture
* Project Management
* SDLC focusing on SaaS & Web Apps
* Business Analysis & Documentation
* Policy/Procedure Development
* Wireframe & User Stories
* Roadmap Prioritization & Development
* IT/Solutions Architecture
* API Creation & Implementation
* Process Standardization
* IT Auditing/Regulatory Compliance
* Negotiation
* Object Oriented Software Development
* Full Stack Web App Architecture
* Strong Competency: PHP, JS, MySQL, SQL, GIT Flow, CI/CD Workflows
* Familiarity: C#, Java, C, Bash, Node.js, Python
* ETL processes
* Process Design & Automation
* Budget & Resource Management
* Disaster Planning & Response
* Public Speaking

SCHOLASTIC RESUME * PMP (# 2241953)
	+ Valid through Sep 2021
* Bachelors in Business Administration from the University of New Mexico, Anderson School of Business
	+ Abq. NM - Concentration in finance, & minor in the fine arts
	+ Magna Cum Laude with a GPA of 3.72 - 3 years on the Dean's List
	+ Thesis on the theory of capitalism
* 1 Year, University of Exeter, England studying international business and economics

PERSONAL INFORMATION* U.S. American Citizen
* Limited working proficiency:  Italian & Spanish

PROJECTS & HOBBIES * Training for a Marathon (2019 goal)
* Children’s Book Author: <http://AdventureDraw.com>
* Innovative Hand-Crafted Home Furnishing: <http://ElasticHorizon.com>
 |